

How to optimize your savings

using the 91x access number instead of 902x

Premium Plan

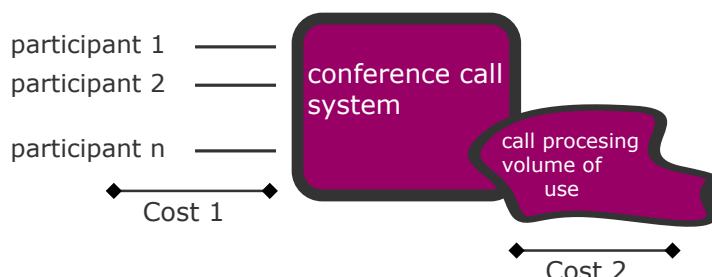
Access numbers 902x and 91x

To access the conference call, all our customers have two options. They can call their 902x number or the geographical 91x number. In both cases the quality of service is identical, and yet, **it is possible to save up to 37% by using the 91x number.**

Conference call distribution costs

In a conference call there are two sources of cost:

- 1) The cost of the call each participant makes to 91x or 902x (**everyone paying their own operator**)
- 2) The **volume of use cost** borne by the owner of the conference call service



Option 1: Participants call the 91x number

Example: 10 conference calls per month, with 15 participants each and average of 50 minutes per call

| | | |
|---|-----------------------|---------------|
| · 91x call cost each participant pays their operator (between 0 (flat rate) and 0,06 €/min) | between 0 € and 450 € | 1515 € |
| · Cost for use of the conference call facility (0,14 €/min) | 1065 € | |

Option 2: Participants call the 902x number

| | | |
|--|--------------------------|---------------|
| · 902x call cost each participant pays their operator (between 0,071 and 0,23 €/min) | between 540 € and 1725 € | 2415 € |
| · Cost for use of the conference call (0,09 €/min) | 690 € | |

What is the best option for your company?

Use the 91x number if...

- participants are members of the same company that contracts the conference call service and they call from "company phones".
- You do not want participants to pay a high cost (cost 1) to participate.
- Participants have flat rate national, so to access a conference call costs them 0€

Use 902x number if...

- your company only assumes the cost of using the conference call service (option 2) and does not want to pay the cost of the participants' calls.

How does this reduce costs?

By not using the 902 number there are fewer variables involved and the final cost to the customer is reduced.